

PACER Plus Proposals Clinic for Trade in Services

Trade in Services (Including Digitally-Enabled Services) Proposal Development Process:

	MELA, P+ agreement, project eligibility and bankability criteria, best practices: how to deliver impact?	Global commitments, regional commitments, national trade policy frameworks: determining and aligning priorities with P+	Process, from initial concept to project kick-off: ensuring inclusiveness and delivering value for money (stakeholders, tasks, milestones, deadlines).
Prior to clinic	Conduct analysis of Parties' National Trade Frameworks/Strategies to determine national development priorities and projects.	Review PPIU's project proposal templates and recommend areas for improvement based on regional and international best practice.	Reviewing a selection of existing FY23/24 proposals to use them in the training (country name and confidential data will be removed)
	PPIU to provide eligibility/bankability criteria, scope of work of each committee (budget and joint committee).	Obtain relevant documentations from PPIU, P+ countries and other sources.	Reach out to participants via survey to assess their experience and define skills/knowledge gaps to be reached during clinic.
	Assess from regional and international best practices opportunities to synchronise national projects into regional projects.		
During clinic	How to use eligibility, bankability criteria and corresponding proposal templates and best practices in proposal development and submission.	Priority areas for in TIS and digital economy for the Pacific.	Provide examples of good practices and bad practices on developing proposals in trade in services (possibly from existing batch of FY23/24 proposals).
	Based on this analysis to determine priority regional/national projects for next 2-3 years.	Group work on defining topics of interest and ways to develop multi-country proposals (ex-ante rather than ex-post).	Step-by step approach to proposal development, from call for proposals to

			final approval by Joint Committee (flowchart).
After clinic	Communicate template, criteria, flowchart widely to P+ countries	Submit revised proposed templates to PPIU for endorsement.	Submit proposal development and appraisal flowchart to PPIU for endorsement.
	Develop an LMS guide for development of good project proposals including the use of PPIU templates. This guide will essentially be used by PPIU from next FY therefor eliminating the need for further Clinics next FY		Consultants to guide countries in proposal development using approved flowchart (includes online support, on-site support and possible regional clinic to develop/finalize multi-country proposals.